

---

# Prioritizing Inbound Transportation

**Authors:** Rick Rasse, Yong Zheng

**Advisors:** Dr. Chris Caplice, Dr. Francisco Jauffred

---

**MIT SCM Research FEST**

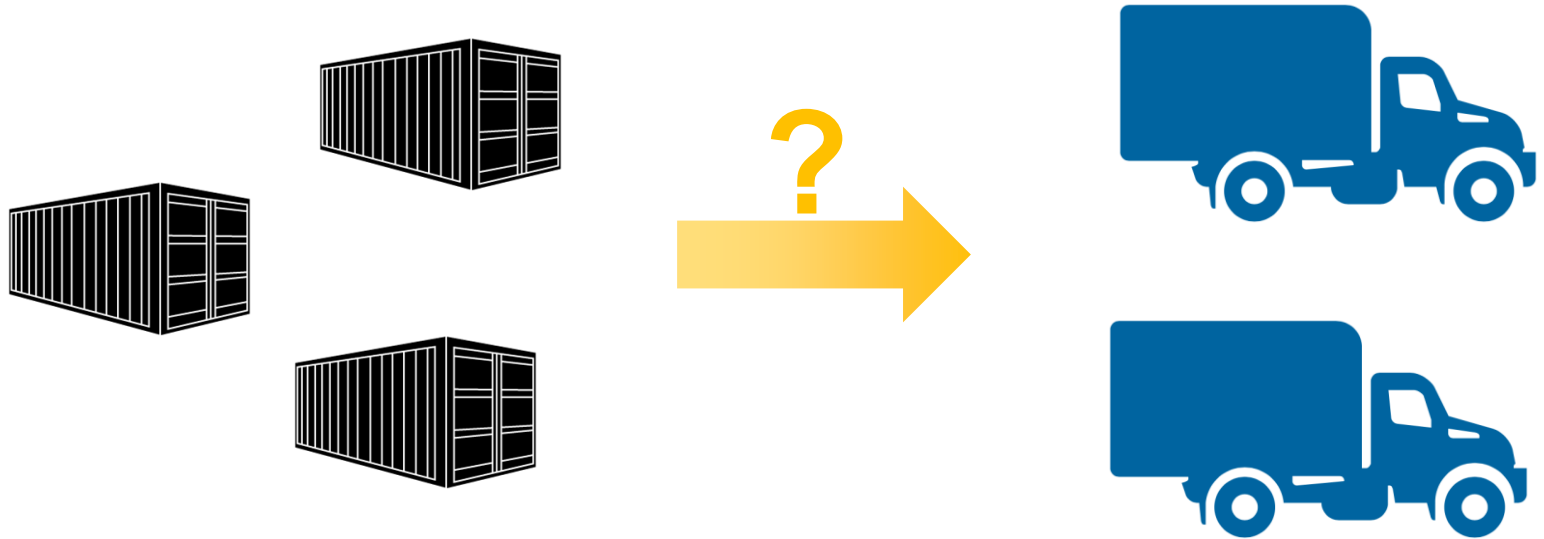
May 19, 2016

# Agenda

- Context
- Prioritization Method
- Optimization
- Key Takeaways

### 3 Loads vs. 2 Trucks

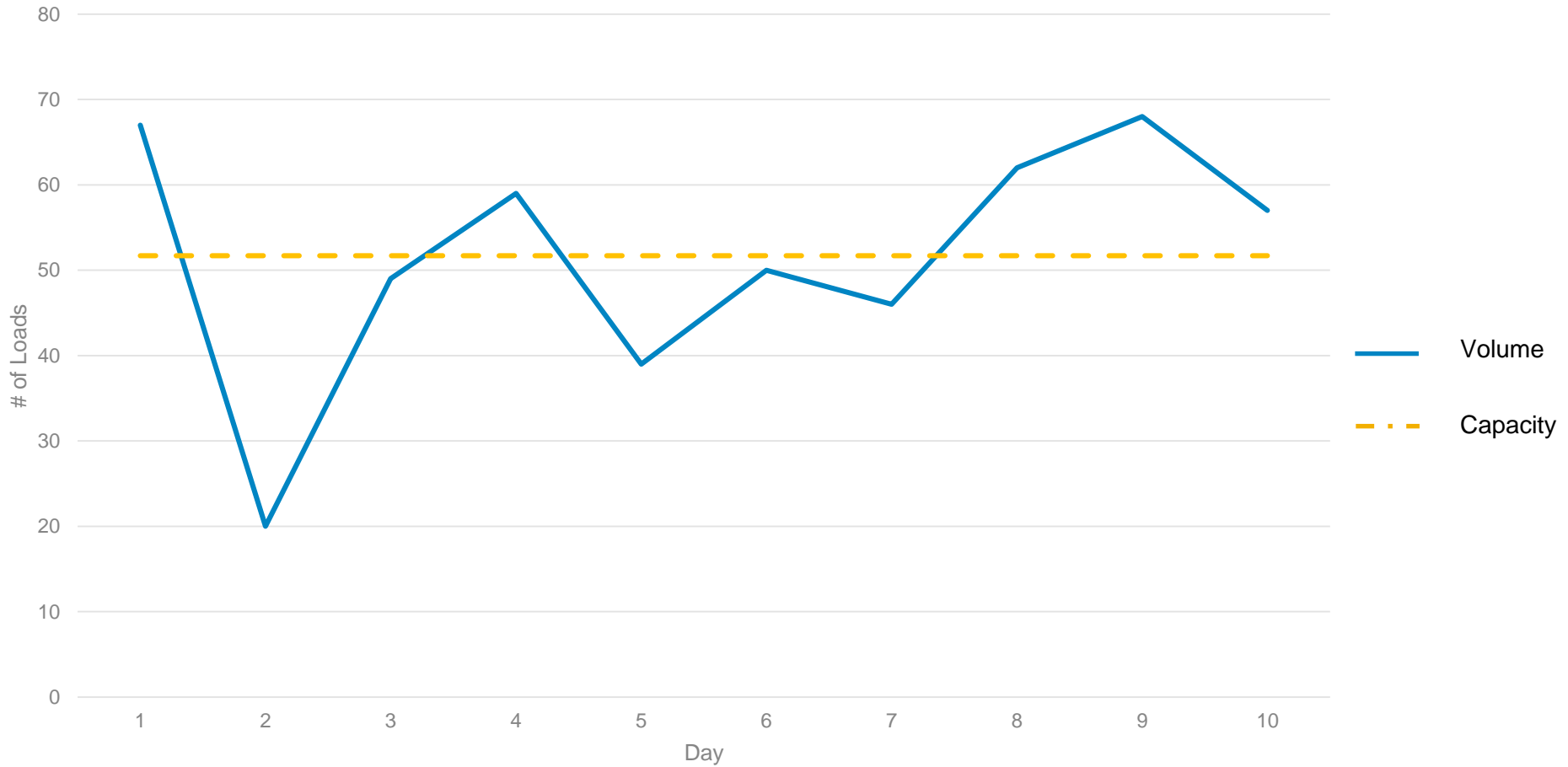
Research question: How to determine which loads to pick up when capacity is constrained?



# Motivation

## Why prioritize?

Sample Lane 2-week Volume Variability



Source: ShopCo

# Analytic Hierarchy Process (AHP)

## Prioritization Technique

- **Widely used in multi-criteria decision making**
  - Allocate funds across research projects
  - Develop criteria to rate and select vendors
  
- **Fits ShopCo's problem**
  - Multiple criteria and stakeholders
  - Consistency check
  - Ratio-scaled



**Leveraged AHP to define prioritization logic**

# AHP – Key Steps

1. Define problem
2. Develop hierarchical framework
3. Construct pairwise comparison matrices
4. Perform judgment of pairwise comparison matrices
5. Synthesize pairwise comparison matrices
6. Perform consistency check
7. Repeat steps 3-6 for all levels of the hierarchy
8. Develop final priority values
9. Prioritize loads

\*Adapted from Ariff et al., 2012

# AHP – Key Steps

## 1. Define problem

2. Develop hierarchical framework
3. Construct pairwise comparison matrices
4. Perform judgment of pairwise comparison matrices
5. Synthesize pairwise comparison matrices
6. Perform consistency check
7. Repeat steps 3-6 for all levels of the hierarchy
8. Develop final priority values
9. Prioritize loads

\*Adapted from Ariff et al., 2012

# AHP – Key Steps

1. Define problem

**2. Develop hierarchical framework**

3. Construct pairwise comparison matrices

4. Perform judgment of pairwise comparison matrices

5. Synthesize pairwise comparison matrices

6. Perform consistency check

7. Repeat steps 3-6 for all levels of the hierarchy

8. Develop final priority values

9. Prioritize loads

\*Adapted from Ariff et al., 2012



# Defining Decision Criteria

...with inputs from key stakeholders at ShopCo

## Inventory Position

Critical

Moderate

Strong

No Forecast

## Event Type

Modular PO (A)

New Store (A)

POS Replenishment (A)

POS Replenishment (S)

Store Replenishment (A)

Store Replenishment (S)

Store Request (A)

Store Request (S)

Buyer/Feature (A)

## Lead-Time Status

Already Missed

Behind Schedule

On Schedule

## Load Type

LTL

TL

## Multi Pick-up

Yes

No

## HAZMAT

Yes

No

## Mode Method

Floor

Slip

Pallet

# AHP – Key Steps

1. Define problem

2. Develop hierarchical framework

**3. Construct pairwise comparison matrices**

**4. Perform judgment of pairwise comparison matrices**

5. Synthesize pairwise comparison matrices

6. Perform consistency check

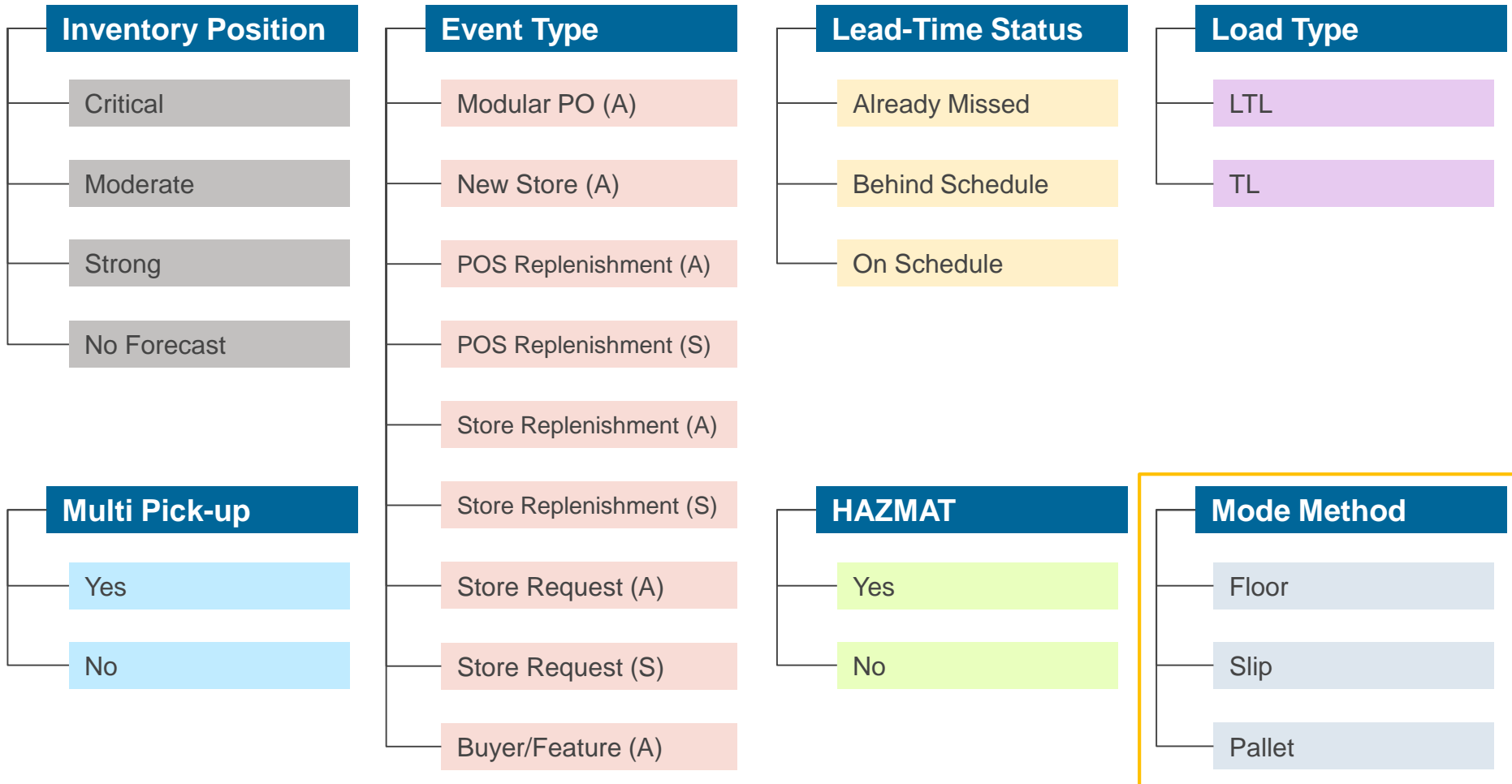
7. Repeat steps 3-6 for all levels of the hierarchy

8. Develop final priority values

9. Prioritize loads

\*Adapted from Ariff et al., 2012

# Pairwise Comparisons



# Pairwise Comparison – Matrix

- Example: Mode Method pairwise comparison

	Slip	Floor	Pallet
Slip	1.000	-	-
Floor	-	1.000	-
Pallet	-	-	1.000

Inverse

Pairwise comparison judgments

## The Fundamental Scale for Pairwise Comparison

Intensity of Importance	Definition	Explanation
1	Equal importance	Two elements contribute equally to the objective
3	Moderate importance	Experience and judgment slightly favor one element over another
5	Strong importance	Experience and judgment strongly favor one element over another
7	Very strong importance	One element is favored very strongly over another, its dominance is demonstrated in practice
9	Extreme importance	The evidence favoring one element over another is of the highest possible order of affirmation

Intensities of 2, 4, 6, and 8 can be used to express intermediate values. Intensities 1.1, 1.2, 1.3, etc. can be used for elements that are very close in importance

# Pairwise Comparison – Matrix

- Example: Mode Method pairwise comparison

	Slip	Floor	Pallet
Slip	1.000	-	-
Floor	-	1.000	-
Pallet	-	-	1.000

## The Fundamental Scale for Pairwise Comparison

Intensity of Importance	Definition	Explanation
1	Equal importance	Two elements contribute equally to the objective
<b>3</b>	<b>Moderate importance</b>	<b>Experience and judgment slightly favor one element over another</b>
5	Strong importance	Experience and judgment strongly favor one element over another
7	Very strong importance	One element is favored very strongly over another, its dominance is demonstrated in practice
9	Extreme importance	The evidence favoring one element over another is of the highest possible order of affirmation

Intensities of 2, 4, 6, and 8 can be used to express intermediate values. Intensities 1.1, 1.2, 1.3, etc. can be used for elements that are very close in importance

# Pairwise Comparison – Matrix

- Example: Mode Method pairwise comparison

	Slip	Floor	Pallet
Slip	1.000	<b>3.000</b>	-
Floor	-	1.000	-
Pallet	-	-	1.000

## The Fundamental Scale for Pairwise Comparison

Intensity of Importance	Definition	Explanation
1	Equal importance	Two elements contribute equally to the objective
3	Moderate importance	Experience and judgment slightly favor one element over another
5	Strong importance	Experience and judgment strongly favor one element over another
7	Very strong importance	One element is favored very strongly over another, its dominance is demonstrated in practice
9	Extreme importance	The evidence favoring one element over another is of the highest possible order of affirmation

Intensities of 2, 4, 6, and 8 can be used to express intermediate values. Intensities 1.1, 1.2, 1.3, etc. can be used for elements that are very close in importance

# Pairwise Comparison – Matrix

- Example: Mode Method pairwise comparison

	Slip	Floor	Pallet
Slip	1.000	-	-
Floor	-	1.000	-
Pallet	-	-	1.000

## The Fundamental Scale for Pairwise Comparison

Intensity of Importance	Definition	Explanation
1	Equal importance	Two elements contribute equally to the objective
3	Moderate importance	Experience and judgment slightly favor one element over another
5	Strong importance	Experience and judgment strongly favor one element over another
7	Very strong importance	One element is favored very strongly over another, its dominance is demonstrated in practice
9	Extreme importance	The evidence favoring one element over another is of the highest possible order of affirmation

Use reciprocal!



Intensities of 2, 4, 6, and 8 can be used to express intermediate values. Intensities 1.1, 1.2, 1.3, etc. can be used for elements that are very close in importance

# Pairwise Comparison – Matrix

- Example: Mode Method pairwise comparison

	Slip	Floor	Pallet
Slip	1.000	<b>0.333</b>	-
Floor	-	1.000	-
Pallet	-	-	1.000

## The Fundamental Scale for Pairwise Comparison

Intensity of Importance	Definition	Explanation
1	Equal importance	Two elements contribute equally to the objective
3	Moderate importance	Experience and judgment slightly favor one element over another
5	Strong importance	Experience and judgment strongly favor one element over another
7	Very strong importance	One element is favored very strongly over another, its dominance is demonstrated in practice
9	Extreme importance	The evidence favoring one element over another is of the highest possible order of affirmation

Intensities of 2, 4, 6, and 8 can be used to express intermediate values. Intensities 1.1, 1.2, 1.3, etc. can be used for elements that are very close in importance



# Pairwise Comparison – Mode Method Results

	Slip	Floor	Pallet	
Slip	1.000	<b>0.333</b>	<b>2.000</b>	Floor is more important than Slip Slip is more important than Pallet
Floor	3.000	1.000	<b>4.000</b>	Floor is much more important than Pallet
Pallet	0.500	0.250	1.000	

Inverse

# AHP – Key Steps

1. Define problem
2. Develop hierarchical framework
3. Construct pairwise comparison matrices
4. Perform judgment of pairwise comparison matrices

**5. Synthesize pairwise comparison matrices**

**6. Perform consistency check**

7. Repeat steps 3-6 for all levels of the hierarchy
8. Develop final priority values
9. Prioritize loads

\*Adapted from Ariff et al., 2012

# Synthesize & Consistency Check

Convert comparison matrix (relative values) into priority values

	Slip	Floor	Pallet	<b>GM</b>	<b>PV</b>	
Slip	1.000	0.333	2.000	0.874	0.238	} Priority Values (Raw)
Floor	3.000	1.000	4.000	2.289	0.625	
Pallet	0.500	0.250	1.000	0.500	0.136	
				<u>3.663</u>		

Geometric Means

- Geometric Consistency Index (GCI): 0.0548
- GCI Threshold: 0.3147
- Consistent? ✓

# AHP – Key Steps

1. Define problem

2. Develop hierarchical framework

3. Construct pairwise comparison matrices

4. Perform judgment of pairwise comparison matrices

5. Synthesize pairwise comparison matrices

6. Perform consistency check

**7. Repeat steps 3-6 for all levels of the hierarchy**

8. Develop final priority values

9. Prioritize loads

\*Adapted from Ariff et al., 2012

# AHP – Key Steps

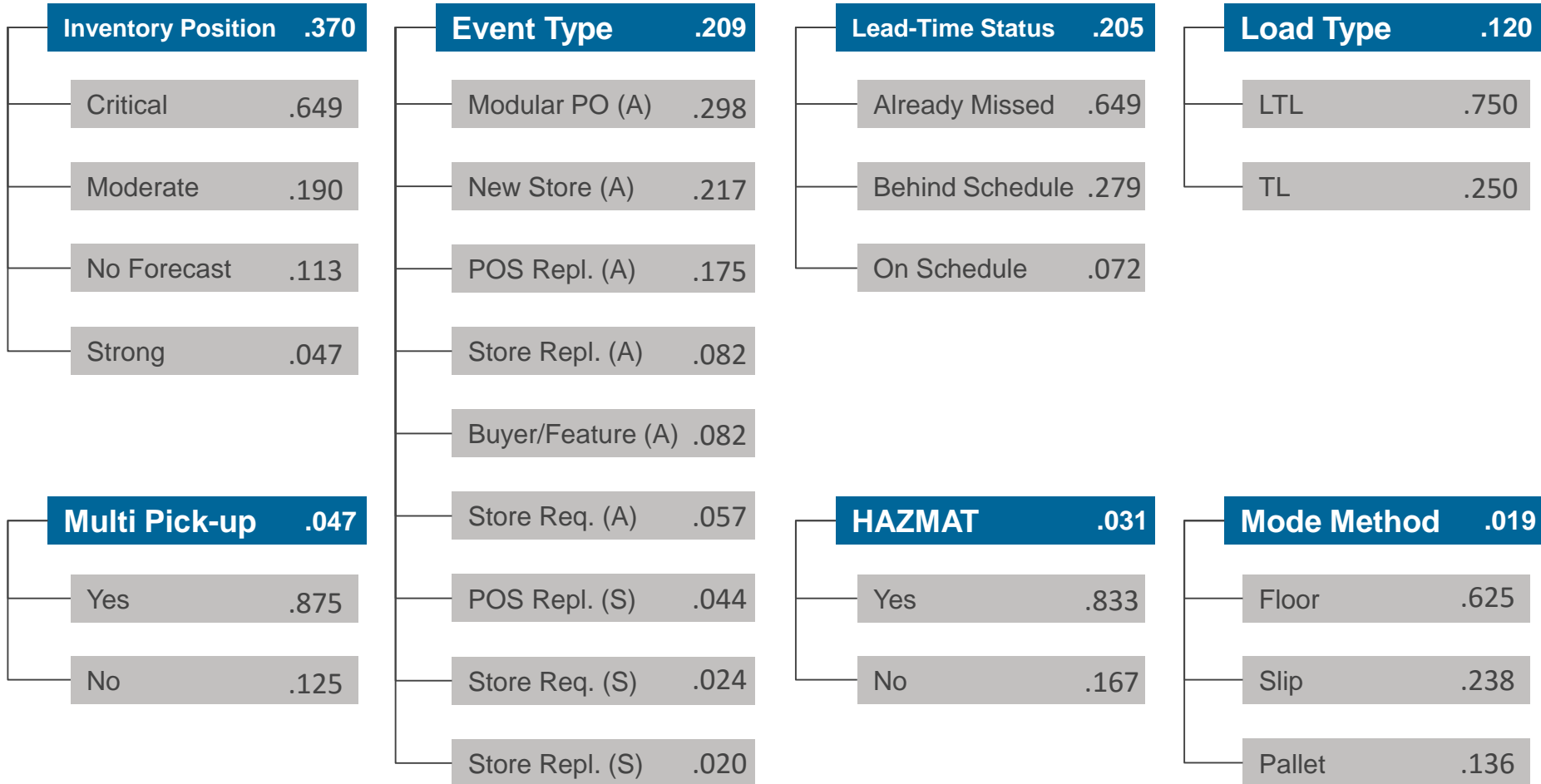
1. Define problem
2. Develop hierarchical framework
3. Construct pairwise comparison matrices
4. Perform judgment of pairwise comparison matrices
5. Synthesize pairwise comparison matrices
6. Perform consistency check
7. Repeat steps 3-6 for all levels of the hierarchy

## 8. Develop final priority values

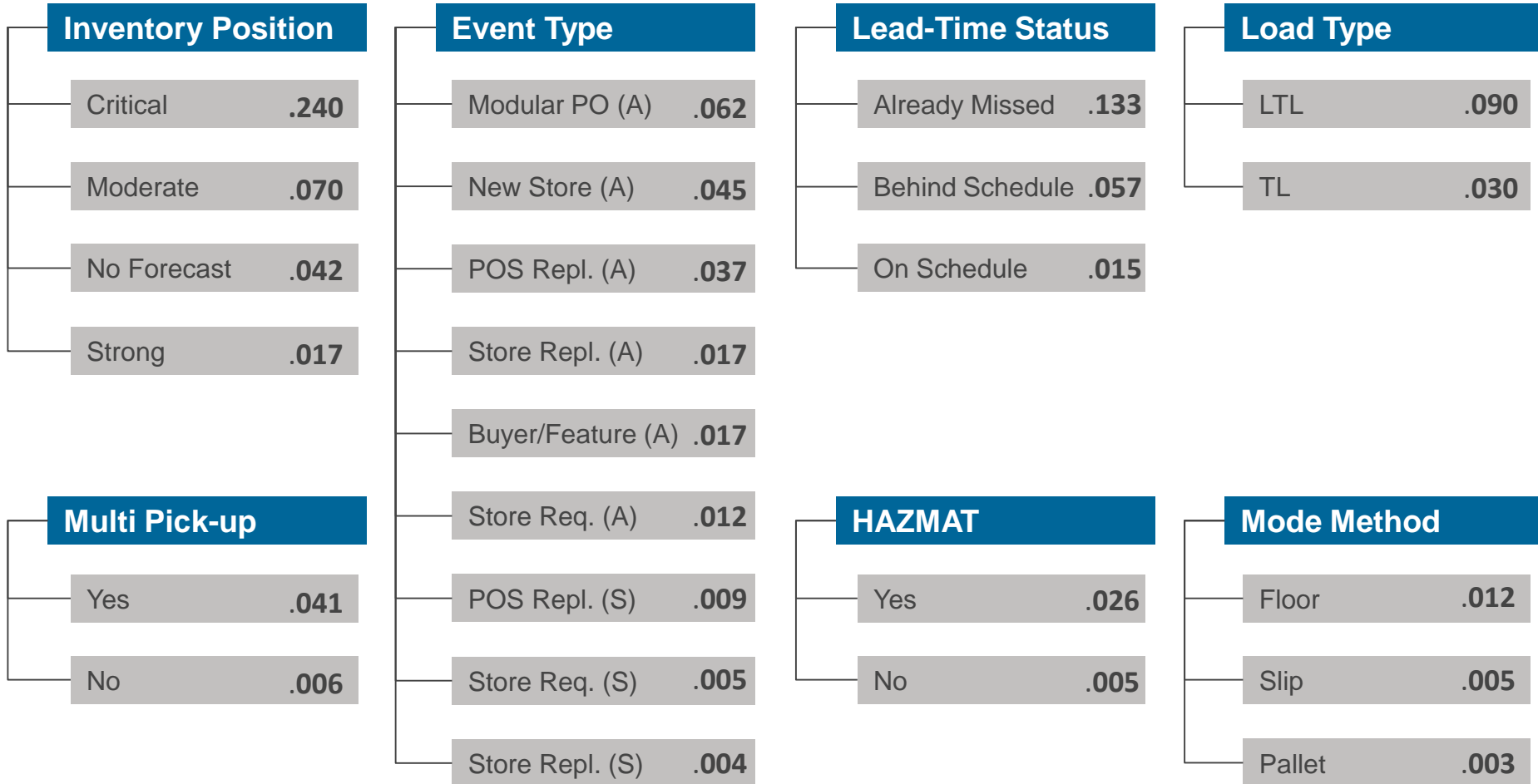
9. Prioritize loads

\*Adapted from Ariff et al., 2012

# AHP Output – Raw Priority Values



# AHP Output – Final Priority Values



# AHP – Key Steps

1. Define problem
2. Develop hierarchical framework
3. Construct pairwise comparison matrices
4. Perform judgment of pairwise comparison matrices
5. Synthesize pairwise comparison matrices
6. Perform consistency check
7. Repeat steps 3-6 for all levels of the hierarchy
8. Develop final priority values

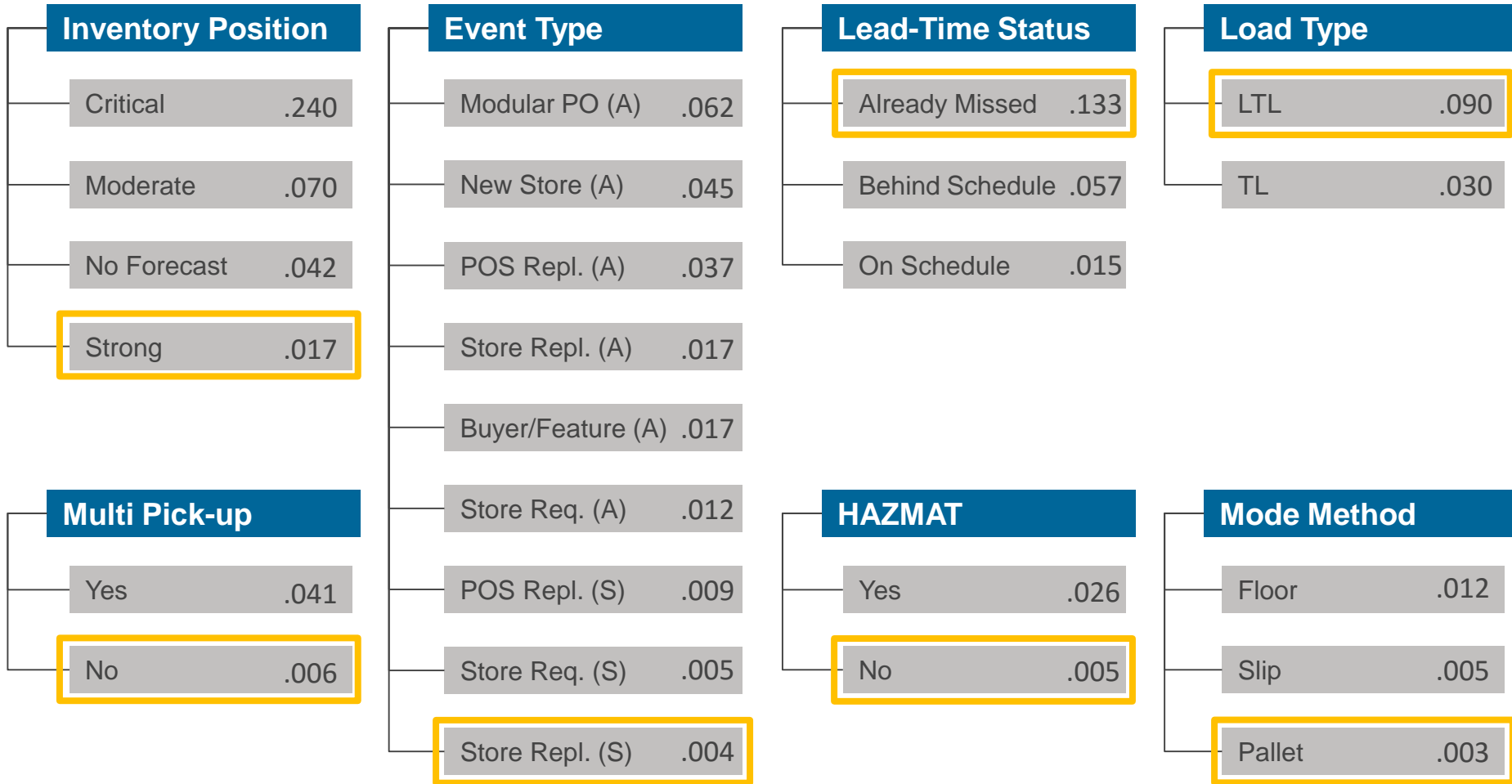
## 9. Prioritize loads

\*Adapted from Ariff et al., 2012



# Calculate PO Priority Score– Example

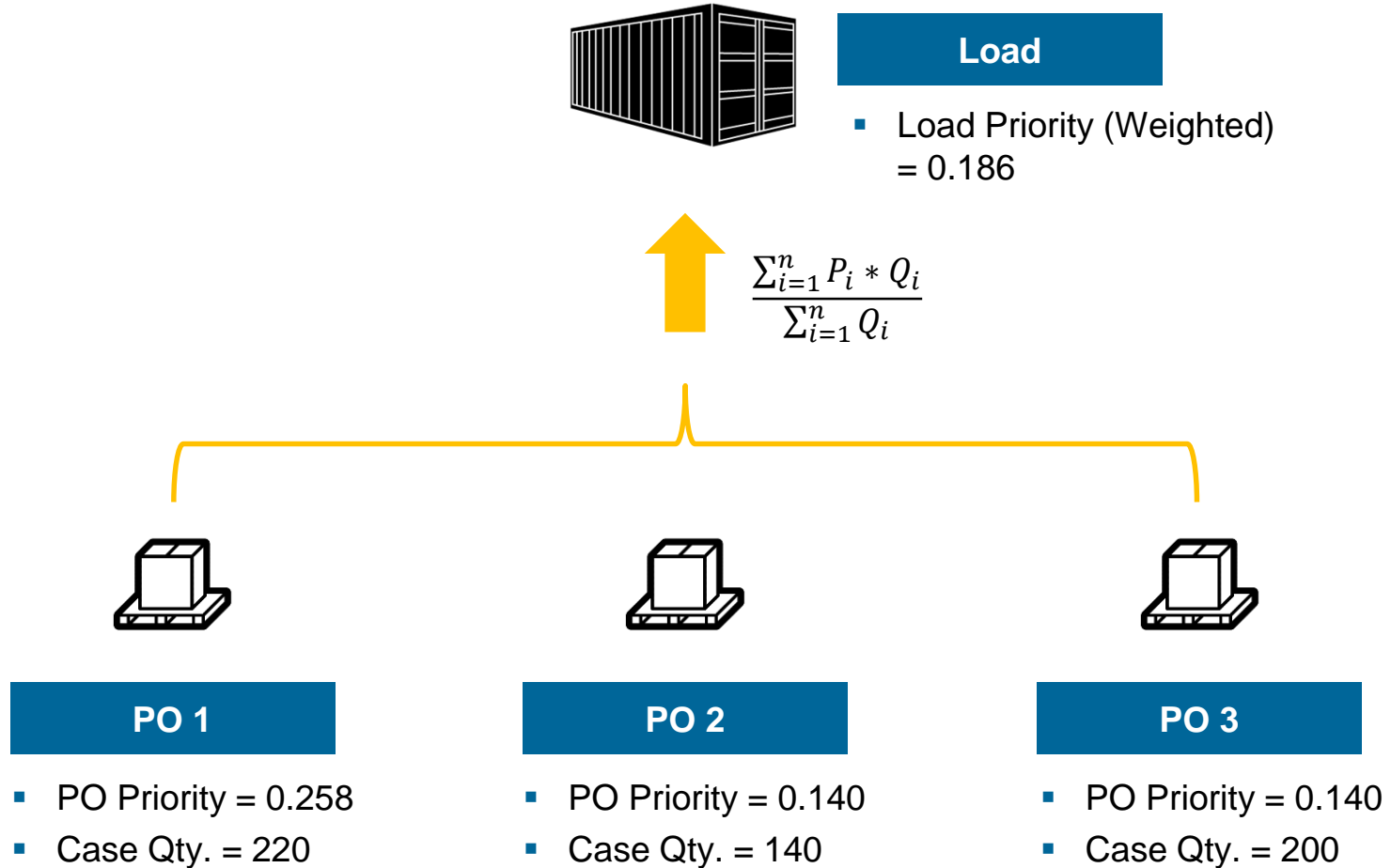
Sum up scores for decision criteria



$$\text{PO Priority} = .017 + .006 + .004 + .133 + .005 + .090 + .003 = .258$$

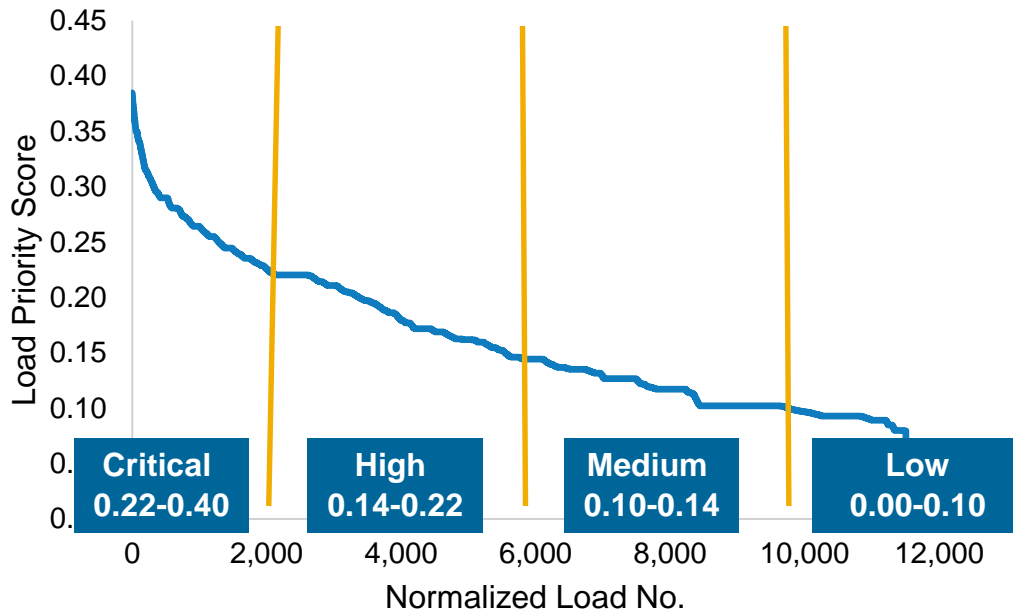
# Roll-up to Load Priority Score

## Weighting PO Priority

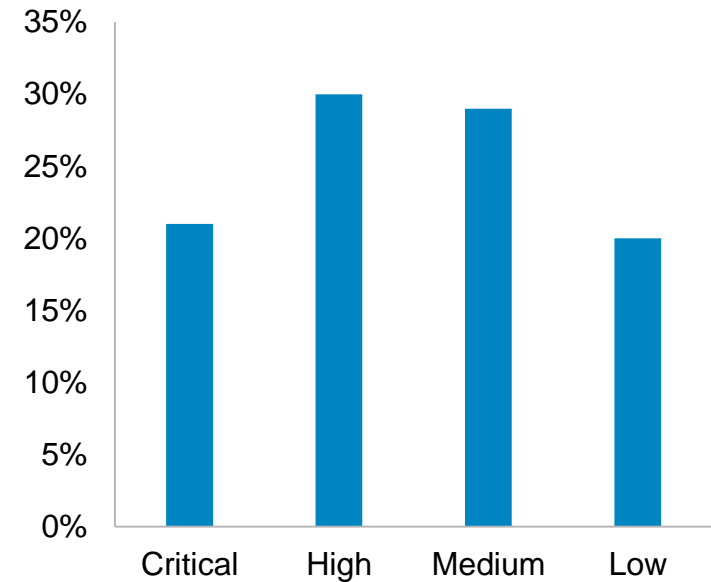


# Segmentation to Facilitate Priority Management

## Load Priority Plot

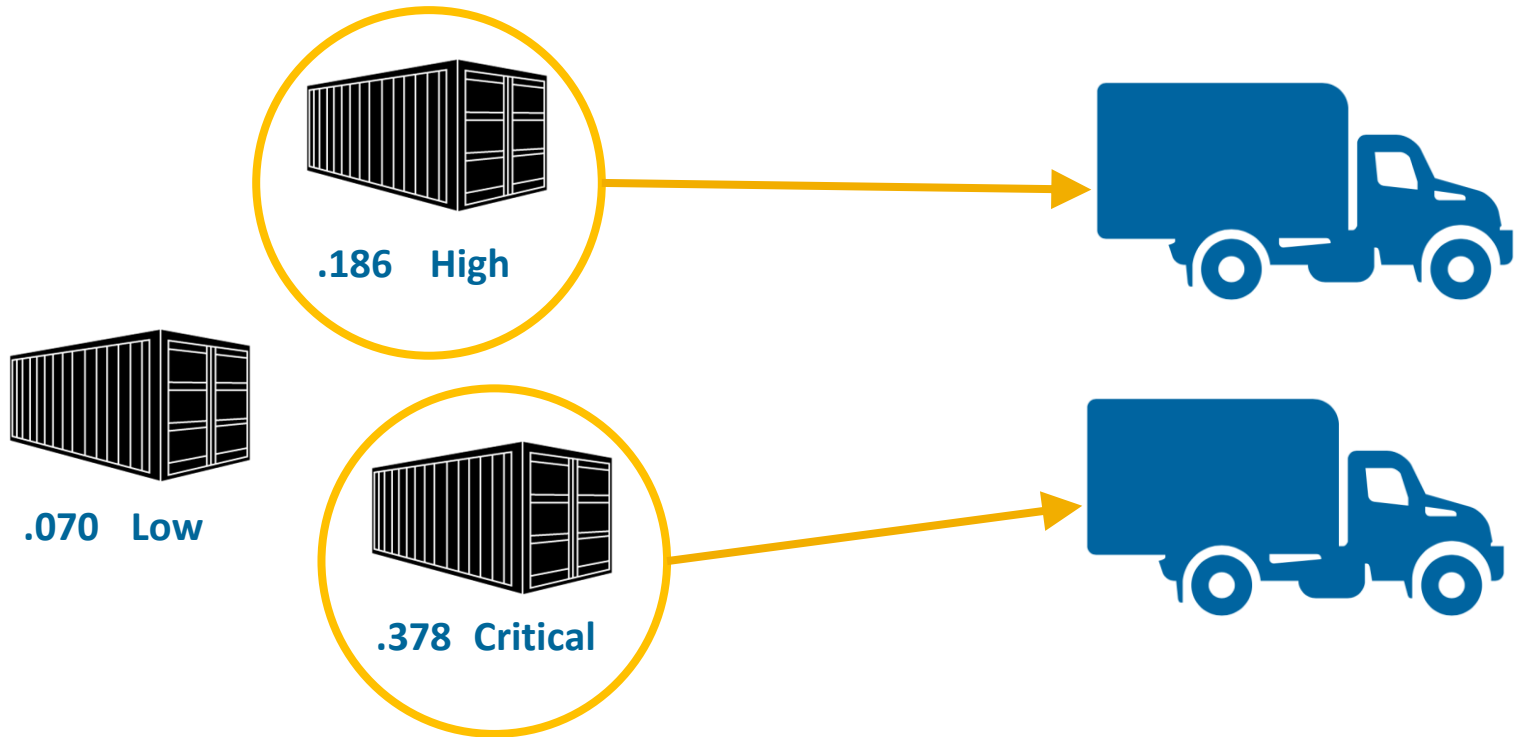


## Priority Distribution



# Answer to Initial Research Question

## 3 Loads vs. 2 Trucks



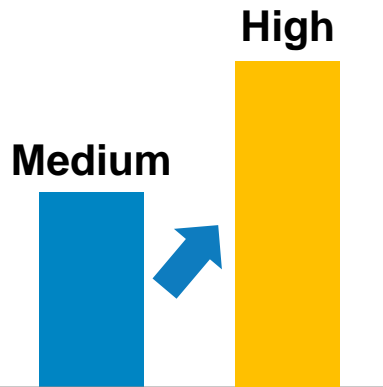
# Sensitivity Analysis

## Impact of holding a load – 2 Examples

- A load's priority would increase if continually skipped for shipment
  - Lead-time Status would worsen
  - Inventory Position would decrease

### Initial

- Priority: 0.117
- Percentile: 33.1%



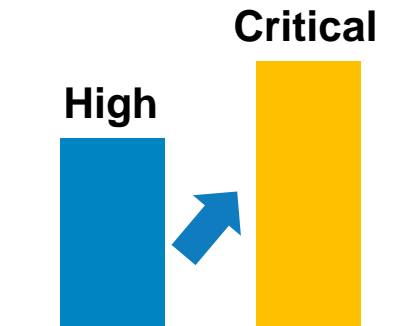
### 1-Day Hold

- Priority: 0.160
- Percentile: 54.9%

Load 1

### Initial

- Priority: 0.195
- Percentile: 68.1%



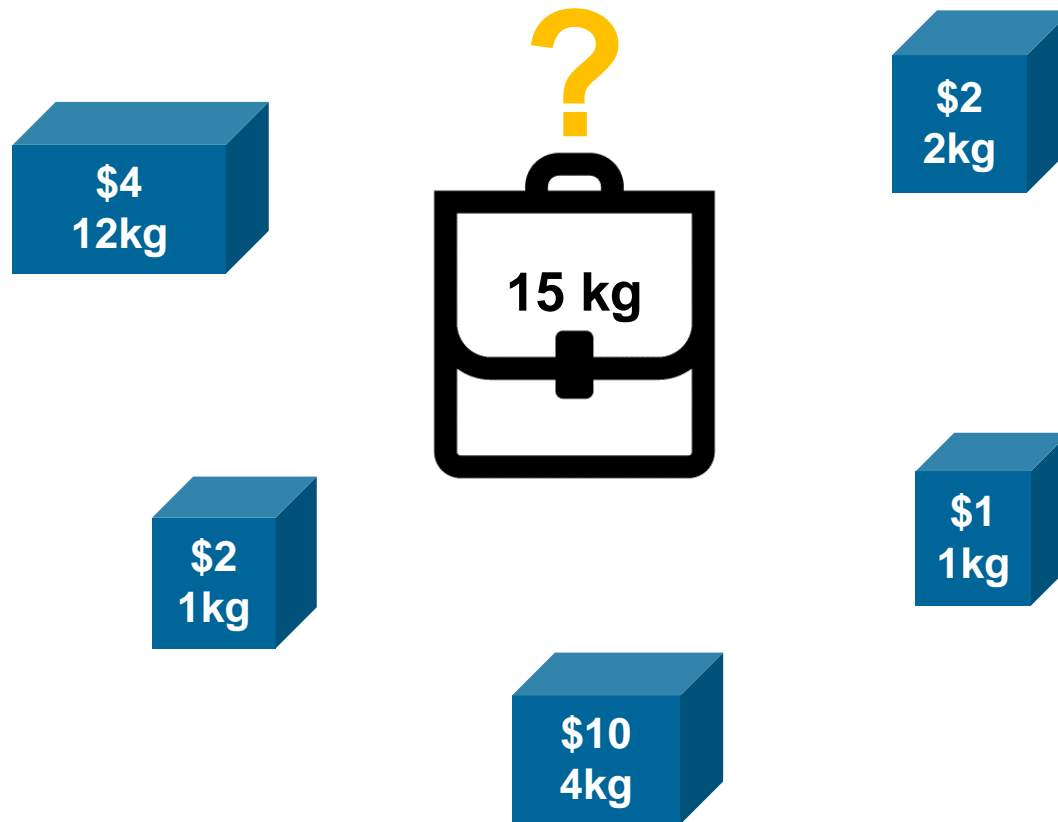
### 2-Day Hold

- Priority: 0.271
- Percentile: 92.8%

Load 2

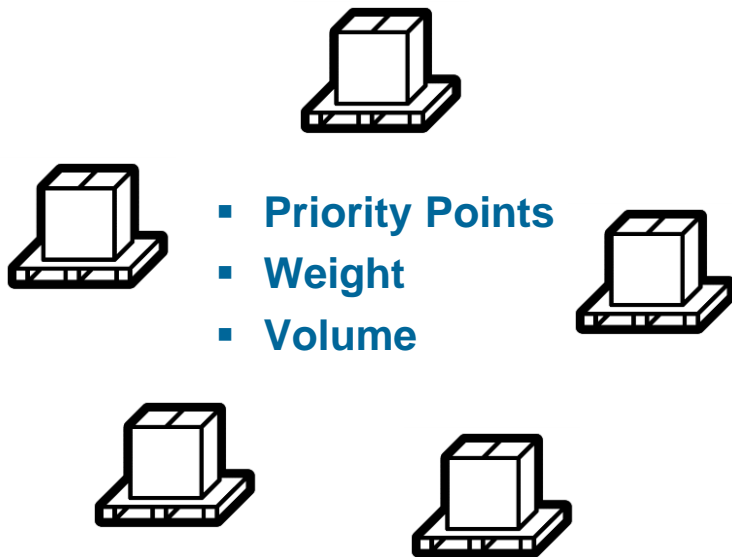
# Knapsack Problem

How to fill knapsack with maximized value without exceeding weight limit?

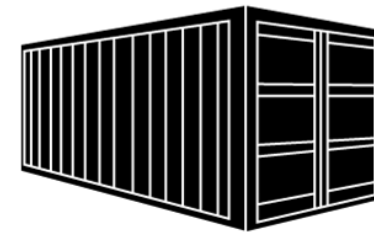


# Knapsack Optimization

Could we reshuffle PO's and increase total priority points shipped?



- Priority Points
- Weight
- Volume



- Weight Capacity
- Volume Capacity

# Knapsack Optimization

## Mixed Integer Linear Programming (MILP)

### Objective Function

- **Maximize** total priority points & minimize number of trucks used



### Constraints

- Volume capacity
- Weight capacity
- Number of trucks available

*Maximize:*

$$\sum_{j=2}^m \sum_{i=1}^n X_{i,j} * P_i - c * \sum_{j=2}^m T_j$$

*Subject to:*

$$\sum_{i=1}^n X_{i,j} * V_i \leq Vmax_j \quad \forall j = 2, 3, \dots, m$$

$$\sum_{i=1}^n X_{i,j} * W_i \leq Wmax_j \quad \forall j = 2, 3, \dots, m$$

$$\sum_{j=2}^m T_j \leq k$$

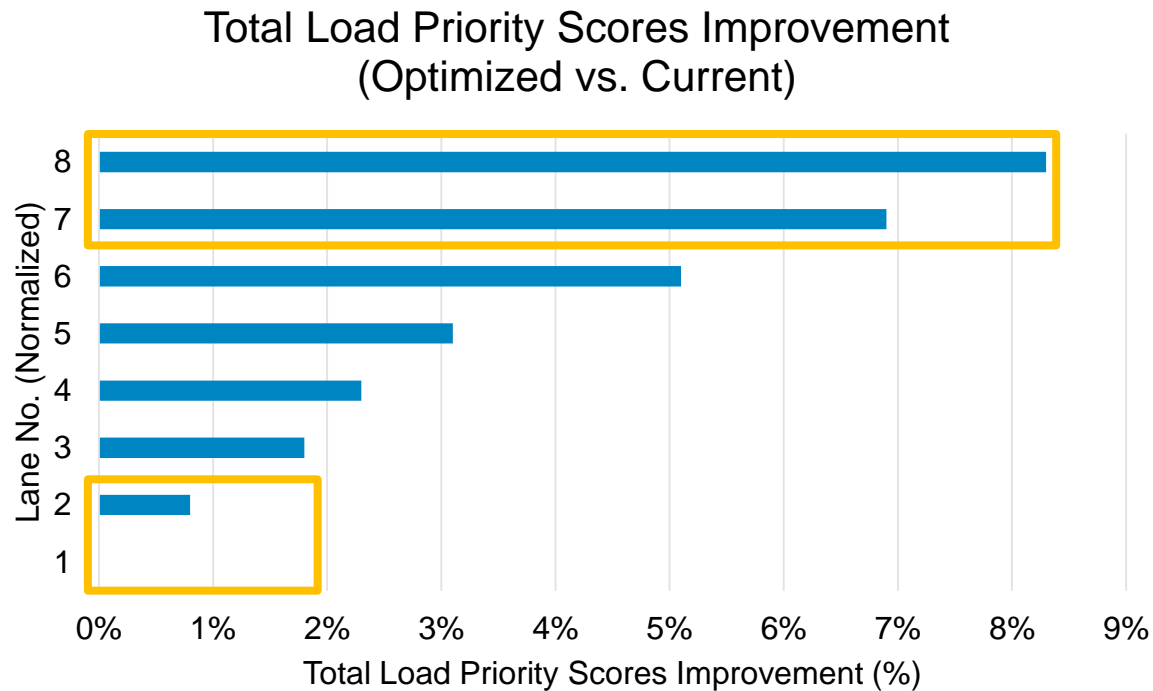
$$\sum_{j=1}^m X_{i,j} = 1 \quad \forall j = 2, 3, \dots, m$$

$$\sum_{i=1}^n X_{i,j} \leq M * T_j \quad \forall j = 1, 2, \dots, m$$



# Knapsack Optimization

## Test run results



- Observed opportunities to improve load priority scores by up to 8.3%

# Key Takeaways

## Prioritization

- Retailers often need to prioritize inbound loads when carrier capacity is constrained using systematic logic to align priorities with company objectives

## AHP

- AHP can be leveraged to develop hierarchical framework that considers multiple factors and produces ratio-scaled priority scores

## Optimization

- Knapsack optimization could increase total priority of loads shipped by reassigning PO's within loads on a given lane

