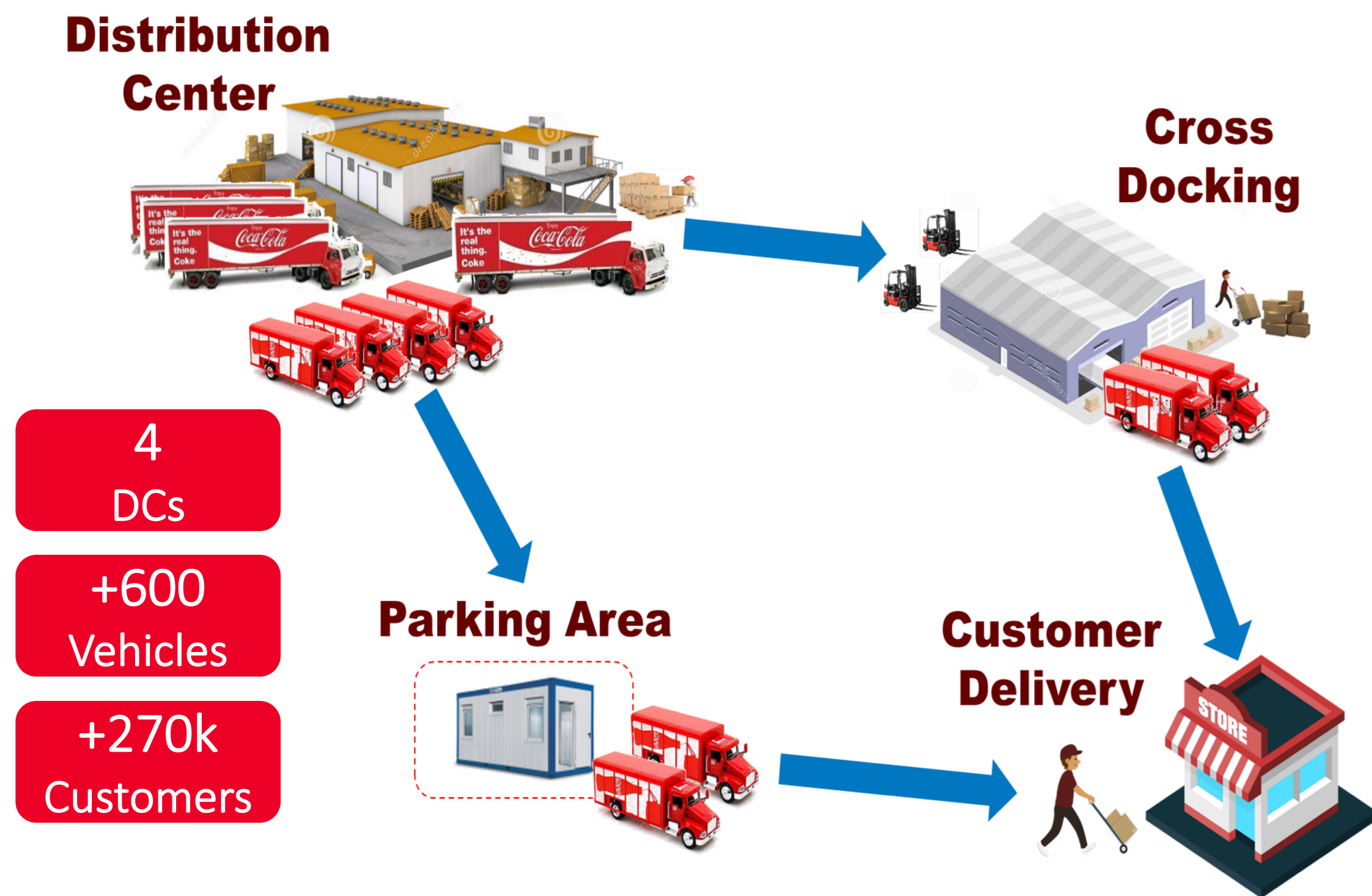


# Optimizing the Last Mile

## Urban Logistics in Brazil

### Background

Coca-Cola Femsa's network configuration for last-mile delivery in São Paulo, Brazil



### Key Question / Hypothesis

What is the lowest-cost distribution network for last-mile delivery in São Paulo, Brazil?

### Relevant Literature

- Snoeck, A. (2018). FEMSA Model in Colombia.
- Snoeck, A., & Winkenbach, M. (2018). The Value of Flexibility in Urban Distribution Networks under Demand Uncertainty.
- Winkenbach, M., Kleindorfer, P., & Spinler, S. (2016). Enabling Urban Logistics Services at La Poste through Multi-Echelon Location-routing.

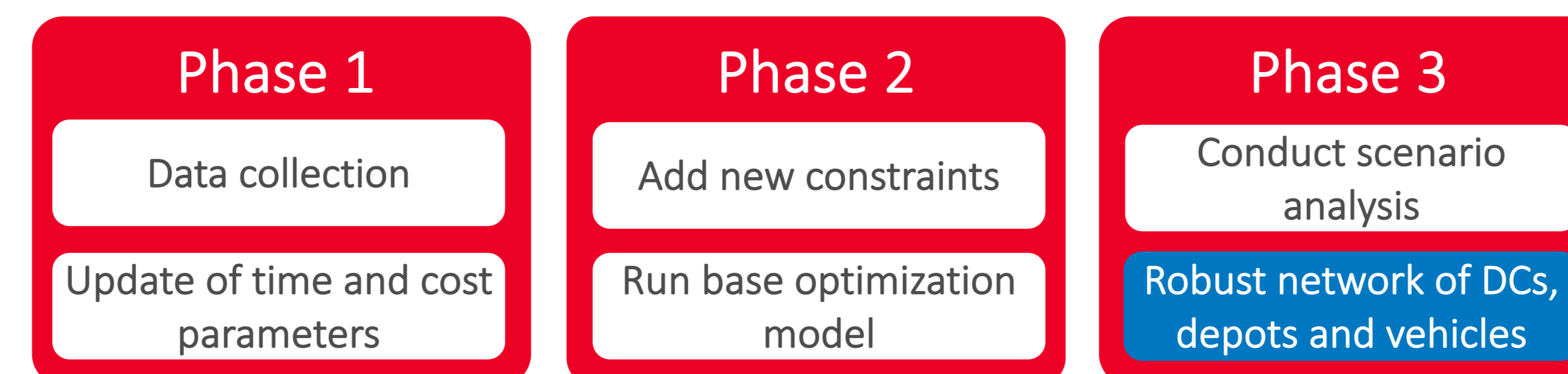


### The Problem

#### Emerging Market Challenges

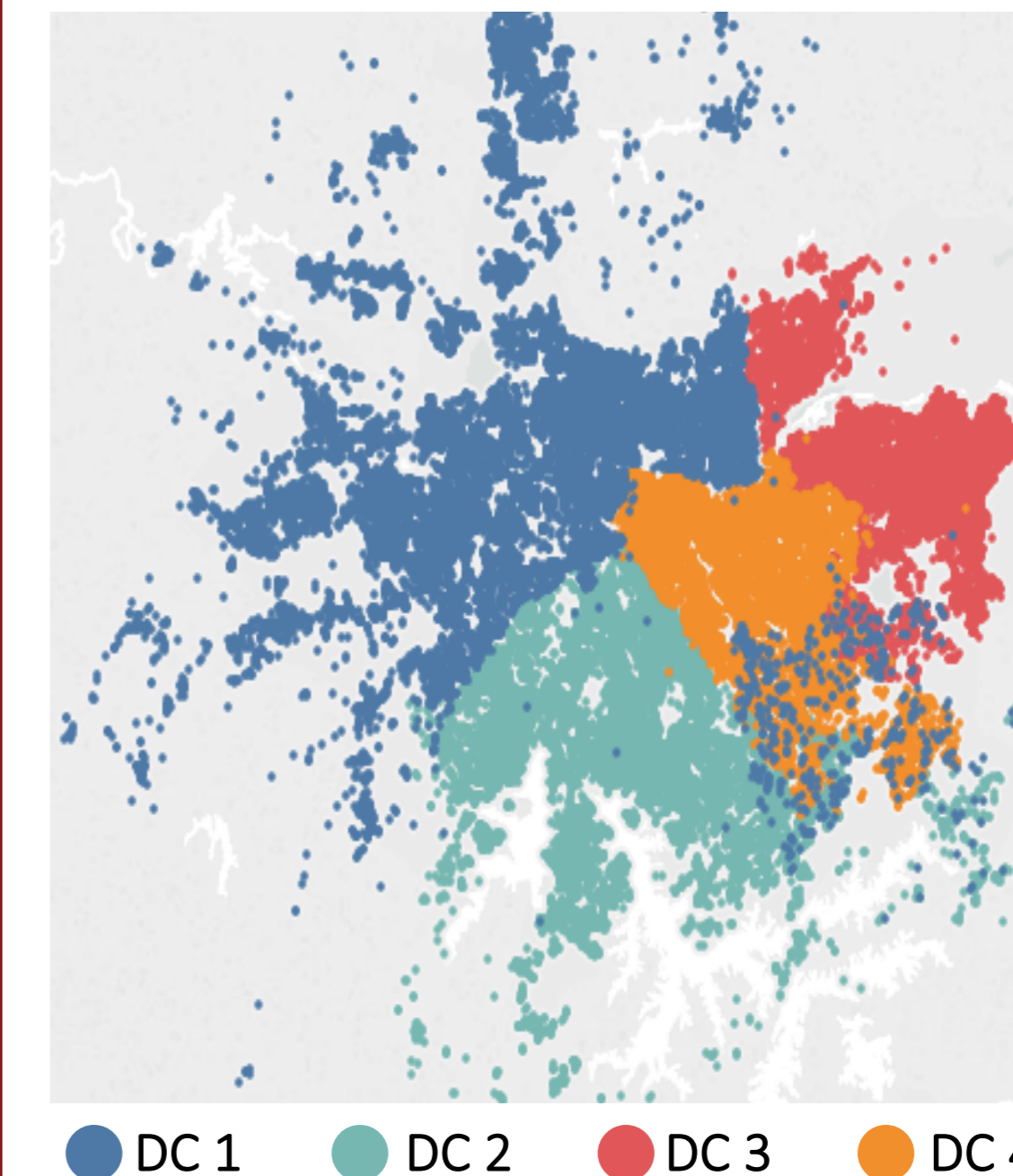
- Large number of customers
- High-density area
- Customer turnover
- Labor Relations
- Government Regulations

### Methodology



### Initial Analysis

Current DC service areas overlap



Market challenges require additional decision variables

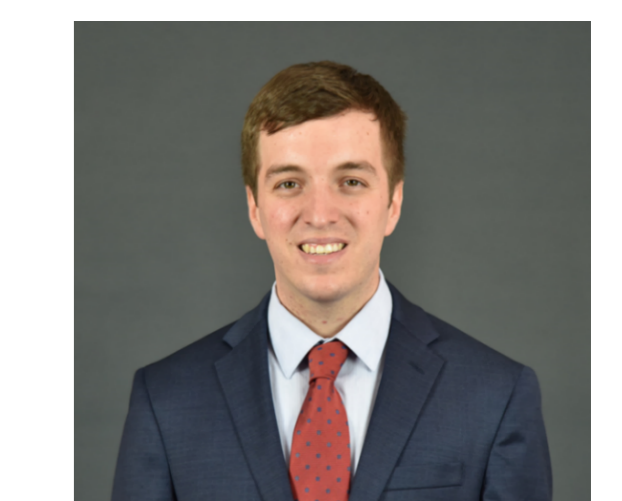


### Expected Contribution

- Extend** a multi-echelon location routing model to a more complex business case.
- Assess** the impact in computation time by adding constraints and decision variables.
- Achieve** significant cost reductions in a large-scale, multi-echelon, last-mile distribution network



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